

PRIMARY CASUALTY

# Appetite Guide, Success Stories, and Contacts



| Wholesale



## For Our Partners

When an organization faces the potential of being legally accountable for accidents resulting in bodily injury, personal injury, or property damage, the financial protection offered by AXIS Primary Casualty insurance comes into play.

Our primary casualty experts bring extensive expertise in comprehending the distinctive challenges that companies encounter in today's business landscape.



# Primary Casualty

## Appetite Guide

### Capacity:

\$2,000,000 limits of liability

### Minimum Premium:

\$100,000 for most classes

### Deductibles:

\$5,000 minimum



### Hospitality (Accommodation and Food Services)

- Bars, lounges, and night clubs
- Hotels and motels
- Restaurants and taverns

### Retail

- Convenience stores
- Retail stores
- Supermarkets

### Miscellaneous Classes

- Amusement parks
- Arcade centers
- Bowling alleys
- Car washes
- Family fun centers

### Manufacturers and Distributors — Commercial

- Boiler and machinery equipment
- Chemicals
- Construction equipment
- Farm equipment
- Industrial machinery
- Lift and elevator equipment
- Medical products (invasive and noninvasive): dental, hospital, surgical, and diagnostic equipment
- Tools
- Truck and motorcycle component parts
- Valves

### Building and Premises

- Banks and financial institutions
- Commercial real estate
- Habitational real estate
- Shopping centers
- Strip malls

### Contractors (Commercial Work, with Exceptions for Residential Remodel and Repair)

- Artisan and trade contractors
- General contractors
- Practice and project policies

- Janitorial services and supplies
- Theme parks
- Security guards
- Warehouses
- Water parks

### Manufacturers and Distributors — Consumer

- Amusement devices
- Appliance manufacturers
- Exercise equipment
- Food and beverage
- Furniture
- Playground equipment
- Sporting goods
- Toys

This information is for descriptive purposes only and does not provide a complete summary of coverage. Consult the applicable policy for specific terms, conditions, limits, limitations and exclusions to coverage. Coverage is underwritten by a member company of the AXIS group of insurance companies. Coverage may not be available in all states and jurisdictions. Certain products may be offered by AXIS companies that are not licensed in the state and therefore are available only through a licensed surplus lines broker.





# Primary Casualty

## Recent Wins

<b>Risk Description</b>	<b>State</b>	<b>Deductible</b>	<b>Premium</b>
Security company	Mississippi	\$5,000	\$110,000
Residential buildings	New York	\$10,000	\$145,000
Flea market	Florida	\$5,000	\$145,000
Material handling equipment distributor	New York	\$5,000	\$150,000
Parking lots and garages	New York	\$5,000	\$156,000
Janitorial services	Ohio	\$10,000	\$195,000
Casino	Nevada	\$5,000	\$220,000
Concrete contractor	New York	\$25,000	\$302,000
Tile and masonry contractor	New York	\$5,000	\$320,000
Backyard playground equipment manufacturer	Utah	\$50,000	\$400,000
RV parks/camps	South Dakota	\$50,000	\$450,000
Gasoline — c-stores	Arkansas	\$25,000	\$500,000
Project specific — flat concrete construction	New York	\$25,000	\$750,000
Building construction	New York	\$25,000	\$800,000
Truck, trailer manufacturer	New Jersey	\$100,000	\$1,400,000

These de-identified examples are included for informational purposes only to show market participation, and are not indicative of a pricing range for other submissions. Submissions will be evaluated on their own individual merits and quoted pursuant to underwriting appetite, coverages requested, risks presented and other underwriting criteria.



# Specialty Solutions, Elevated

More than 20 years of commitment to the E&S space

- Deliver on promises
- Long-term partnerships
- Financial security with AM Best A XV rating
- Established and experienced claims handling
- Responsive underwriting at appropriate risk adjusted terms, conditions, and pricing
- Broad risk appetite



## Your Primary Casualty Contacts

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Email submissions to:  
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### Chicago

Email submissions to:  
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### Atlanta

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### San Francisco/Los Angeles

Email submissions to:  
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